



# Fallbrook Senior Citizens Service Club

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EIN: 95-2892632  
Report Generated on: 09/11/2024

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# Fallbrook Senior Citizens Service Club

👤 aka Fallbrook Senior Center  
📍 Fallbrook, CA  
🌐 fallbrookseniorcenter.com  
📞 (760)728-4498



[View GuideStar Profile](#)



## MISSION

The mission of the Fallbrook Senior Center is to promote healthy aging, independence and well-being of active, older adults in the communities we serve. We will provide programs and services which support the dignity and enrichment of life for seniors fifty (50) and above.

## EIN

95-2892632

## RULING YEAR

1974

## IRS SUBSECTION

501(c)(3) Public Charity

## MAIN ADDRESS

399 Heald Ln  
Fallbrook, CA  
92028

## AFFILIATION TYPE

Independent Organization

## CONTACT

Susie Gonsalves  
fallbrookscdirector@gmail.com

## EXECUTIVE DIRECTOR

Susie Gonsalves

## BOARD CHAIR

Nicole ("Nickie") Williams

## SUBJECT AREA

Senior services

## NTEE Code

Senior Centers/Services (P81)

## PROGRAMS

### 1. Congregate Meal Program

Population(s) served: Older adults, Seniors, Ethnic and racial groups

## POPULATIONS SERVED

### 1. Adults

### 2. Ethnic and racial groups

### 3. Economically disadvantaged people

### 4. People with disabilities

### 5. People with diseases and illnesses

### 6. Religious groups

### 7. Immigrants

### 8. Migrant workers

## COMPLIANCE

- ✓ IRS Pub 78 Verified as of August 2024
- ✓ IRS BMF 509(a) (2) as of August 12, 2024
- ✓ A-133 Audit Required/Performed?
- ✓ Conflict of Interest Policy
- ✗ Written whistleblower policy

Section 509(a)(2) organization

## TRANSPARENCY MEASURES

- ✗ Board Practices Reported?
- ✓ Diversity Data Reported?
- 9 Number of Independent Board Members

# Programs & Results

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## PROGRAMS

Source: Self-Reported by Organization,  
September 2024

### Congregate Meal Program

**Population(s) Served:** n/a

The Congregate Meal Program is an on-going program that provides hot, fresh cooked meals daily to seniors age 60+, in a restaurant style setting. The program is designed to help seniors win their battle against food insecurity, loneliness and isolation. The meals provided are substantial, nutritious, and meet strict dietary guidelines established by the County of San Diego Aging and Independence Services (AIS) who sponsor the program, conduct stringent oversight, and provide approx. one-third of the funding. In addition to providing wholesome meals, the program provides an environment to encourage socialization to reduce issues of depression caused by isolation. Many seniors desire to maintain their independence and remain in their homes rather than live out their years in a care facility. However, care must be taken that independence doesn't result in isolation which the health industry has reported can be as deadly as smoking and obesity, increasing odds of mortality by 30%.

# Financials

**FISCAL YEAR START:** 07/01

**FISCAL YEAR END:** 06/30

✓ Financials audited by an independent accountant

## FINANCIALS QUICK VIEW

Total revenue, gains, and other support per audited financial statements **\$823,675**

Total expenses and losses per audited financial statements **\$647,384**

Surpluses in last 5 years **3**

Negative Net Assets in past 5 years **0**

## Financial Trends Analysis

### Business Model Indicators

Created in Partnership with



Profitability	2019	2020	2021	2022	2023
Unrestricted surplus (deficit) before depreciation	\$81,624	-\$37,371	\$245,587	-\$211,317	\$205,386
As a % of expenses	16.9%	-7.4%	49.7%	-34.8%	32.3%
Unrestricted surplus (deficit) after depreciation	\$53,564	-\$64,981	\$222,444	-\$234,251	\$185,681
As a % of expenses	10.5%	-12.2%	43.0%	-37.2%	28.4%
Revenue Composition					
Total revenue (unrestricted & restricted)	\$509,990	\$478,638	\$545,459	\$580,561	\$770,212
Total revenue, % change over prior year	-22.6%	-6.1%	14.0%	6.4%	32.7%
Program services revenue	9.9%	12.3%	10.8%	7.9%	6.0%
Membership dues	1.3%	1.3%	0.2%	1.3%	1.1%
Investment income	7.5%	5.5%	4.6%	4.3%	3.6%
Government grants	47.4%	55.2%	0.0%	51.9%	58.1%
All other grants and contributions	21.4%	14.7%	75.2%	19.4%	15.7%
Other revenue	12.5%	11.1%	9.2%	15.3%	15.5%
Expense Composition					
Total expenses before depreciation	\$484,298	\$505,568	\$494,371	\$606,831	\$635,236
Total expenses, % change over prior year	10.6%	4.4%	-2.2%	22.7%	4.7%
Personnel	47.1%	51.3%	54.0%	51.9%	55.2%
Professional Fees	7.5%	8.2%	5.8%	8.0%	8.1%
Occupancy	2.1%	2.0%	4.0%	3.4%	3.4%
Interest	0.0%	0.0%	0.0%	0.0%	0.0%
Pass-Through	0.0%	0.0%	0.0%	0.0%	0.0%
All other expenses	43.3%	38.5%	36.2%	36.7%	33.3%

# Financial Trends Analysis, continued

## Moving Toward Full Cost Coverage

Full Cost Components (estimated)	2019	2020	2021	2022	2023
Total Expenses (after depreciation)	\$512,358	\$533,178	\$517,514	\$629,765	\$654,941
One Month of Savings	\$40,358	\$42,131	\$41,198	\$50,569	\$52,936
Debt Principal Repayment	\$0	\$0	\$0	\$0	\$0
Fixed Asset Additions	\$0	\$0	\$0	\$0	\$0
Total Full Costs (estimated)	\$552,716	\$575,309	\$558,712	\$680,334	\$707,877

## Capital Structure Indicators

### Liquidity

Months of cash	2.1	1.7	2.0	2.7	5.6
Months of cash and investments	25.9	23.5	29.8	22.1	25.0
Months of estimated liquid unrestricted net assets	24.6	22.7	29.3	19.7	22.7

### Balance Sheet Composition

Cash	\$85,737	\$71,027	\$81,554	\$137,960	\$296,884
Investments	\$961,208	\$920,340	\$1,144,481	\$977,856	\$1,025,612
Receivables	\$48,493	\$38,680	\$41,424	\$35,660	\$20,158
Gross land, buildings, and equipment (LBE)	\$749,088	\$733,439	\$683,785	\$683,785	\$683,785
Accumulated depreciation (% of LBE)	74.2%	77.4%	80.2%	83.5%	86.4%
Liabilities (as % of assets)	4.3%	3.5%	1.4%	4.0%	4.8%
Unrestricted net assets	\$1,185,279	\$1,120,298	\$1,342,742	\$1,108,491	\$1,294,172
Temporarily restricted net assets	\$50,139	N/A	N/A	N/A	N/A
Permanently restricted net assets	\$0	N/A	N/A	N/A	N/A
Total restricted net assets	\$50,139	\$37,087	\$47,053	\$117,499	\$108,109
Total net assets	\$1,235,418	\$1,157,385	\$1,389,795	\$1,225,990	\$1,402,281

## Key Data Checks

Material Data Errors	2019	2020	2021	2022	2023
	No	No	No	No	No

Note: This issue is relevant to a small number of organizations: The nonprofit subject(s) of this report may have affiliates. The Form 990 data may not include information about any or all potential affiliates. If an organization does have affiliates and these affiliates have substantial financial activity, the financial data in this report may not present a comprehensive picture of the nonprofit's financial condition. Please consult the 990s of any potentially related affiliates for additional information.

- [Formulas for key metrics](#)
- ['Key Revenue & Expense Data from Form 990'](#)
- ['Key Balance Sheet Data from Form 990'](#)

# Operations

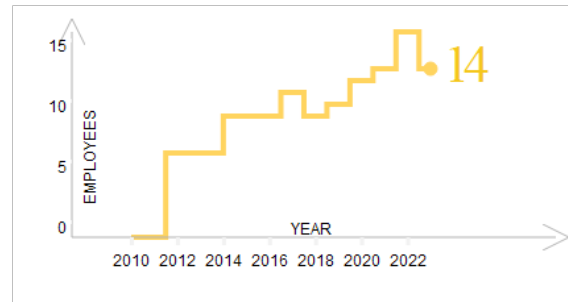
Source: Self-Reported by Organization, September 2024

## EXECUTIVE DIRECTOR

Susie Gonsalves

## NUMBER OF EMPLOYEES

Source: IRS Form 990



## BOARD CHAIR

Nicole ("Nickie") Williams

Term: 2019 - 2024

## BOARD MEMBERS

Howard Salmon

John ("Jack") Schirner

Tom Mintun

Richard West

Mark Weaver

Deep CoachWorks

## OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

FISCAL YEAR 2023

Name	Title	Compensation	Other	Related
Susan Gonsalves	Executive Director	\$93,730	\$0	\$0
Joan Spencer	Treasurer, Jul-Apr23	\$6,555	\$0	\$0
Nickie Williams	President	\$0	\$0	\$0
Howard Salmon	Treasurer, May-Jun 23	\$0	\$0	\$0
Tom Mintun	Vice President	\$0	\$0	\$0
David Schwartz	Board Member	\$0	\$0	\$0
Jack Schirner	Secretary	\$0	\$0	\$0
Richard West	Board Member	\$0	\$0	\$0
Carmen Cervantes	Board Member	\$0	\$0	\$0
Mark Weaver	Board Member	\$0	\$0	\$0



## OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

FISCAL YEAR 2022

Name	Title	Compensation	Other	Related
Renaë Rasmussen	Executive Director, Jul-Dec 21	\$35,476	\$0	\$0
Susan Gonsalves	Executive Director, Jan-Jun 22	\$13,420	\$0	\$0
Nickie Williams	President	\$0	\$0	\$0
Joan Spencer	Treasurer	\$0	\$0	\$0
Matthew Obermueller	Board Member	\$0	\$0	\$0
Ron Spencer	Vice President	\$0	\$0	\$0
David Schwartz	Board Member	\$0	\$0	\$0
Jack Schirner	Secretary	\$0	\$0	\$0
Richard West	Board Member	\$0	\$0	\$0
Carmen Cervantes	Board Member	\$0	\$0	\$0

## OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

FISCAL YEAR 2021

Name	Title	Compensation	Other	Related
Renaë Rasmussen	Executive Director	\$55,492	\$0	\$0
Nickie Williams	Acting President	\$0	\$0	\$0
Joan Spencer	Treasurer	\$0	\$0	\$0
Matthew Obermueller	Board Member	\$0	\$0	\$0
Irma Ciotti	Board Member	\$0	\$0	\$0
Ron Spencer	Vice President	\$0	\$0	\$0
David Schwartz	Board Member	\$0	\$0	\$0
Jack Schirner	Secretary	\$0	\$0	\$0
Richard West	Board Member	\$0	\$0	\$0
Carmen Cervantes	Board Member	\$0	\$0	\$0

## OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

FISCAL YEAR 2020

Name	Title	Compensation	Other	Related
Renaë Rasmussen	Executive Director/Secretary	\$17,533	\$0	\$0
Jack Schirner	President	\$0	\$0	\$0
Joan Spencer	Treasurer	\$0	\$0	\$0
Michael Bermudez	Board Member	\$0	\$0	\$0
Irma Ciotti	Board Member	\$0	\$0	\$0
Nickie Williams	1st Vice President	\$0	\$0	\$0
Russell Kortlever	2nd Vice President	\$0	\$0	\$0
Teri King	Board Member	\$0	\$0	\$0
Ron Spencer	Board Member	\$0	\$0	\$0
Richard West	Board Member	\$0	\$0	\$0

## OFFICERS, DIRECTORS, TRUSTEES, AND KEY EMPLOYEES

FISCAL YEAR 2019

Name	Title	Compensation	Other	Related
Jack Schirner	President	\$0	\$0	\$0
Joan Spencer	Treasurer	\$0	\$0	\$0
Nickie Addison	Secretary	\$0	\$0	\$0
Carmen Cervantes	Board Member	\$0	\$0	\$0
Mike Bermudez	Board Member	\$0	\$0	\$0
Irma Ciotti	Board Member	\$0	\$0	\$0
Kathy Campbell	2nd Vice-President	\$0	\$0	\$0
Daryl Bickley	Board Member	\$0	\$0	\$0

## Paid Preparers

FISCAL YEAR 2023

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Firm Name	Firm EIN	Firm Address	Firm Phone
Sonnenberg & Company CPAs	953749711	5190 Governor Dr 201, San Diego CA 92122	8584575252

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## Paid Preparers

FISCAL YEAR 2022

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Firm Name	Firm EIN	Firm Address	Firm Phone
Sonnenberg & Company CPAs	95-3749711	5190 Governor Dr 201, San Diego CA 92122 USA	858-457-5252

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## Paid Preparers

FISCAL YEAR 2021

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Firm Name	Firm EIN	Firm Address	Firm Phone
Sonnenberg & Co CPAs		5190 Governor Dr 201, San Diego CA 92122	8584575252

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## Organizational Demographics

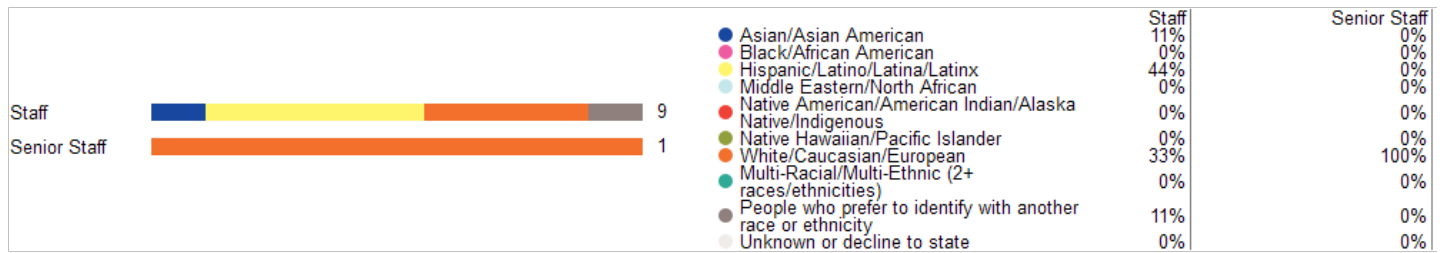
Who works and leads organizations that serve our diverse communities? This organization has voluntarily shared information to answer this important question and to support sector-wide learning. GuideStar partnered on this section with CHANGE Philanthropy and Equity in the Center.

### Leadership

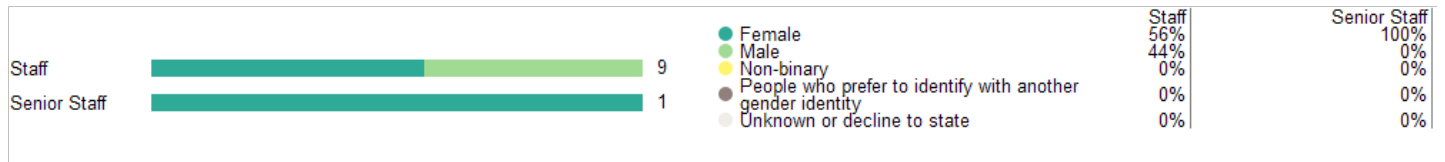
The organization's leader identifies as:

Race & Ethnicity	White/Caucasian/European
Gender Identity	Female, Not transgender
Sexual Orientation	Heterosexual or Straight
Disability Status	Person without a disability

### Race & Ethnicity

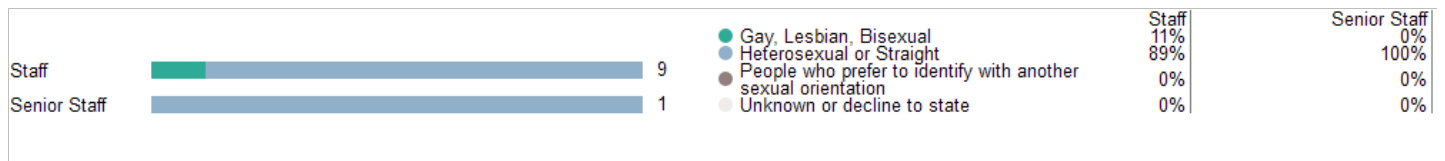


### Gender Identity



### Transgender Identity

### Sexual Orientation



### Disability

No data.

We do not display staff or senior staff disability information for organizations with fewer than 15 staff.

# Appendix

## Key Documents

IRS Forms 990

[2023 990](#)

[2022 990](#)

[2021 990](#)

[2020 990](#)

[2019 990](#)

IRS Forms 990T

Not Available

Audited Financial Statements

[2022 Audited Financial Statement](#)

[2020 Audited Financial Statement](#)

Key Organization Documents

['Key Revenue & Expense Data from Form 990'](#)

['Key Balance Sheet Data from Form 990'](#)

# GuideStar Charity Check

## Fallbrook Senior Citizens Ser Club

Aka Fallbrook Senior Center

399 Heald Ln  
Fallbrook, CA 92028

- ✓ Foundation Status Code: PC\*
- ✓ Public charity described in section 509(a)(1) or (2)

## IRS Publication 78 Details

✓ IRS Pub 78  
verified

Organization name	Location	Most recent IRS Publication 78
Fallbrook Senior Citizens Ser Club	Fallbrook, CA	August 2024
EIN	<a href="#">Deductibility status description</a>	Verified with most recent Internal Revenue Bulletin
95-2892632	A public charity (50% deductibility limitation).	September 09, 2024

## IRS Business Master File Details

IRS BMF 509(a)(2)

Organization name	Most recent IRS BMF	Reason for Non-Private Foundation Status
FALLBROOK SENIOR CITIZENS SER CLUB	August 12 2024	Section 509(a)(2) organization
EIN	IRS subsection	Ruling date
95-2892632	This organization is a <a href="#">501(c)(3) Public Charity</a>	10/1974
Foundation Code	Foundation Code Description	
16	Organization that normally receives no more than one-third of its support from gross investment income and unrelated business income and at the same time more than one-third of its support from contributions, fees, and gross receipts related to exempt purposes.	

This organization was not included in the Office of Foreign Assets Control Specially Designated Nationals (SDN) list.

On September 8, 2011, the IRS issued [regulations](#) which eliminated the advance ruling process for a section 501(c)(3) organization. [Learn more](#)

\* The Foundation Status Code is the code that foundations are required to provide for each grantee annually on part XV of Form 990PF. Note that this code cannot be derived in some cases (e.g., supporting organizations for which 'type' can't be determined).

[IRS Revenue Procedure 2011-33](#) allows grantors to rely on third-party resources, such as GuideStar Charity Check, to obtain required Business Master File (BMF) data concerning a potential grantee's public charity classification under section 509 (a) (1), (2) or (3).

## GuideStar Charity Check Data Sources

-GuideStar acquires all IRS data directly from the Internal Revenue Service.

-[IRS Publication 78 \(Cumulative List of Organizations\)](#) lists organizations that have been recognized by the Internal Revenue Service as eligible to receive tax-deductible contributions.

-The [IRS Internal Revenue Bulletin \(IRB\)](#) lists changes in charitable status since the last Publication 78 release. Between the release of IRS Publication 78 and the subsequent IRS Internal Revenue Bulletin, the IRB date will reflect the most recent release date of IRS Publication 78.

-The [IRS Business Master File](#) lists approximately 1.7 million nonprofits registered with the IRS as tax-exempt organizations.

-The [IRS Automatic Revocation of Exemption List](#) contains organizations that have had their federal tax-exempt status automatically revoked for failing to file an annual return or notice with the IRS for three consecutive years.

-The Foundation Status Code is a value derived by mapping the codes found on the [990PF filing instructions](#) to the corresponding codes in the IRS BMF. Note that not all codes are able to be mapped due to insufficient data.

-The Office of Foreign Assets Control (OFAC) [Specially Designated Nationals \(SDN\) list](#) organizations that are owned or controlled by targeted individuals, groups, and entities, such as terrorists or narcotics traffickers. Their assets are blocked and U.S. persons are generally prohibited from dealing with them.